



**eca**  
european cocoa association

**EUROPEAN COCOA ASSOCIATION aisbl**

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**EUROPEAN COCOA BEAN USAGE**  
(in tons – processed beans, i.e. ground and expelled)

**ECA PUBLICATION**

**Quarterly Comparison (net change from prior year)**

	<b>Q4 %</b>	<b>Q3 %</b>	<b>Q2 %</b>	<b>Q1 %</b>	<b>YTD %</b>
<b>2009/2008</b>		<b>98.5</b>	<b>88.7</b>	<b>88.9</b>	
<b>2008/2007</b>	<b>100.1</b>	<b>99.3</b>	<b>101.7</b>	<b>104.7</b>	<b>101.4</b>
<b>2007/2006</b>	<b>102.9</b>	<b>108.0</b>	<b>103.4</b>	<b>104.4</b>	<b>104.7</b>
<b>2006/2005</b>	<b>106.9</b>	<b>104.3</b>	<b>105.7</b>	<b>109.9</b>	<b>106.7</b>
<b>2005/2004</b>	<b>105.2</b>	<b>108.6</b>	<b>108.6</b>	<b>100.9</b>	<b>105.8</b>
<b>2004/2003</b>	<b>99.4</b>	<b>102.6</b>	<b>100.9</b>	<b>105.9</b>	<b>102.1</b>
<b>2003/2002</b>	<b>107.3</b>	<b>103.2</b>	<b>104.9</b>	<b>104.3</b>	<b>104.9</b>
<b>2002/2001</b>	<b>98.5</b>	<b>94.2</b>	<b>90.7</b>	<b>86.0</b>	<b>92.2</b>
<b>2001/2000</b>	<b>93.3</b>	<b>96.8</b>	<b>103.0</b>	<b>105.2</b>	<b>99.4</b>
<b>2000/1999</b>	<b>107.5</b>	<b>114.3</b>	<b>105.2</b>	<b>111.8</b>	<b>109.6</b>

**Quarterly Results**

	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>YTD</b>	<b>12 mth totals (moving average)</b>
<b>2009</b>		<b>343,471</b>	<b>291,763</b>	<b>315,177</b>	<b>950,411</b>	<b>1,299,762</b>
<b>2008</b>	<b>349,351</b>	<b>348,501</b>	<b>328,920</b>	<b>354,571</b>	<b>1,381,343</b>	<b>1,381,343</b>
<b>2007</b>	<b>348,901</b>	<b>351,040</b>	<b>323,353</b>	<b>338,495</b>	<b>1,361,789</b>	<b>1,361,789</b>
<b>2006</b>	<b>338,922</b>	<b>324,903</b>	<b>312,817</b>	<b>324,173</b>	<b>1,300,815</b>	<b>1,300,815</b>
<b>2005</b>	<b>317,000</b>	<b>311,627</b>	<b>295,926</b>	<b>295,061</b>	<b>1,219,614</b>	<b>1,219,614</b>
<b>2004</b>	<b>301,214</b>	<b>287,040</b>	<b>272,570</b>	<b>292,367</b>	<b>1,153,191</b>	<b>1,153,191</b>
<b>2003</b>	<b>302,988</b>	<b>279,675</b>	<b>270,197</b>	<b>276,070</b>	<b>1,128,930</b>	<b>1,128,930</b>
<b>2002</b>	<b>282,501</b>	<b>271,041</b>	<b>257,570</b>	<b>264,755</b>	<b>1,075,867</b>	<b>1,075,867</b>
<b>2001</b>	<b>286,947</b>	<b>287,709</b>	<b>284,048</b>	<b>307,764</b>	<b>1,166,468</b>	<b>1,166,468</b>
<b>2000</b>	<b>307,473</b>	<b>297,164</b>	<b>275,663</b>	<b>292,628</b>	<b>1,172,928</b>	<b>1,172,928</b>
<b>1999</b>	<b>285,952</b>	<b>259,907</b>	<b>262,073</b>	<b>261,792</b>	<b>1,069,724</b>	<b>1,069,724</b>

**YTD Comparison (net change from prior year)**

through	Q4 %	Q3 %	Q2 %	Q1 %
2009/2008		92.1	88.8	88.9
2008/2007	101.4	101.9	103.3	104.7
2007/2006	104.7	105.3	103.9	104.4
2006/2005	106.7	106.6	107.8	109.9
2005/2004	105.8	105.9	104.6	100.9
2004/2003	102.1	103.2	103.4	105.9
2003/2002	104.9	104.1	104.6	104.3
2002/2001	92.2	90.2	88.3	86.0
2001/2000	99.4	101.6	104.1	105.2
2000/1999	109.6	110.4	108.5	111.8

**Next update:** January 2010  
**Geographical Coverage:** European Union (15 original countries) & Switzerland  
**Number of Participants:** Currently 28  
**Reporting Companies:** All companies report their total (group) bean usage  
**ECA grinding members:** ADM Cocoa – Barry-Callebaut – Delfi Cocoa Europe – ECOM/Dutch Cocoa – Gerkens Cacao (Cargill)

**Bean processors (grinders and/or expellers):**  
 Cadbury– Carletti – Cioccolato Peyrano – Euromar – Ferrero – Fuchs & Hoffmann – Hachez – Herza – Icam – Kessko – Kraft Foods – Lindt (Italy) – Ludwig – Majani – Natra – Nederland - Nestle – Schokinag – Schwartauer Werke (KVB) – Stabilimento Testa– Storck – Weinrich – Toms

**Source: SSZ (Studiecentrum Snacks en Zoetwaren), Zeist, the Netherlands**

