

EVENT PROGRAMME

Nigeria/West Africa Cocoa Origins — EU Industry Match-Making Forum

Business-to-Business · Business-to-Finance · Business-to-Government · Region-to-Region

Thursday 29 October 2026 · Sofitel Brussels Europe · 08:00–17:00

Organiser	EU–Nigeria Agribusiness Platform (EUNAP), managed by Agribusiness Register Limited
Supporter	European Cocoa Association (ECA)
Convener and Host	Roland Oroh, Project Director, EUNAP; Founder / Director, Agribusiness Register Limited
Held alongside	The Nigeria–Belgium–Luxembourg Business Forum
Working languages	English and French

The day at a glance

Time	Session	Format
08:00–09:00	Registration, welcome coffee and Investment Wall viewing	Foyer
09:00–11:00	Session 1 — Opening Plenary, including the first Signing Ceremony and the Special Presentations	Plenary hall
11:00–11:30	Networking break and move to tracks	Foyer
11:30–15:30	Session 2 — Four parallel breakout tracks, with a working lunch at 13:00	Four rooms
15:30–16:30	Session 3 — Announcements and Outcomes	Plenary hall
16:30–17:00	Closing	Plenary hall
19:00–21:00	Session 4 — Networking Dinner, by invitation	Off-site

Part I — The case, the answer and the compact · 09:00–10:30

Time	Item	Speaker	Min
09:00	Call to order; house notice and competition-law compliance statement	Master of Ceremonies	5
09:05	Welcome and Convener's Address — Why this forum, and what we intend to build <i>The fifty-year region-to-region compact; the three-year forum cycle; the institutionalisation plan</i>	Roland Oroh <i>Convener and Host; Project Director, EUNAP</i>	9
09:14	Welcome Remarks - Nigeria's and regional diplomatic support expressed by Nigeria and Ivorian Ambassadors	Amb. Ayeni A. Emmanuel & H.E. Amb Abou Dosso, Nigeria & Ivorian Ambassadors to Belgium, Luxembourg and the EU	10
09:24	Ministerial Keynote — Nigeria's cocoa expansion agenda and the government's commitment to origin partnership	Sen. John Owan Enoh <i>Hon. Minister of State for Industry, Trade and Investment</i>	12
09:36	The producer institution — mandate, reform and Nigeria's cocoa investment pipeline	Mr. Buka Musa <i>Chairman, National Cocoa Management Committee, Nigeria</i>	8
09:44	Côte d'Ivoire — regulation, supply and the terms of partnership	Representative <i>Le Conseil du Café-Cacao (CCC)</i>	8
09:52	Ghana — the private cocoa trade and its European counterpart	Representative <i>Ghanaian cocoa chamber (name to be confirmed)</i>	8
10:00	The European industry's answer — what Europe will require of West African origin to 2035 (TBC)	Mr. Chris Beetge <i>President, European Cocoa Association</i>	12
10:12	Advocacy Address — the case for expanded European Commission and Parliament resources for West African cocoa	Former Member of the European Parliament <i>(to be confirmed)</i>	8

Part II — Special Presentations · 10:30–11:00

Time	Item	Speaker	Min
10:30	The value of upscaling cocoa waste and off-specification cocoa	JS Cocoa	13
10:43	EUDR readiness in Nigeria and West Africa — where the region stands eight weeks from enforcement	To be confirmed	13
10:56	Track briefing, room allocations and rapporteur protocol	Master of Ceremonies	4
11:00–11:30	Networking coffee. The Investment Wall is open in the foyer. Delegates move to their allocated tracks.		

Four tracks run in parallel, each chaired by its institutional anchor and each required to table a one-page outcome note by 15:25. Delegates are allocated to a primary track on registration and may move between tracks over the working lunch.

Track	Subject	Institutional anchor	Required output
A B2B	Commercial match-making: beans, semi-finished products and West African pressing capacity	To be confirmed <i>Proposed: Federation of Cocoa Commerce, with CAOISCO</i>	Register of pre-matched meetings held and letters of intent signed
B B2F	Financing the expansion: traceability infrastructure, replanting and processing investment	European Investment Bank <i>Co-anchors proposed: Bank of Agric, Bank of Industry, Ecowas Bank for Investment and Development</i>	Shortlist of projects accepted into due diligence, with named institutions
C B2G	Regulation and market access: EUDR, SPS, residue limits and certification	To be confirmed <i>Proposed: European Commission (DG INTPA / DG Trade and Economic Security) with FMITI</i>	Agreed list of barriers to carry into the Nigeria–EU Trade and Investment Dialogue
D R2R	Pairing West Africa’s cultivating regions with Europe’s processing regions	To be confirmed <i>Proposed: European Committee of the Regions, with the Ecowas Commission, SWDC, SSDW, Ondo & Cross River state government delegations</i>	Named twinning pairs and draft cooperation protocols

Running order within each track

Time	Item
11:30–11:40	Anchor’s framing: what this track must produce by 15:25
11:40–13:00	Working part one — structured meetings (B2B, B2F) or moderated negotiation (B2G, G2G, R2R)
13:00–14:00	Working networking lunch. Pre-matched meetings continue at table; the Investment Wall stays open
14:00–15:15	Working part two
15:15–15:25	Rapporteur reads back the outcome note; track agrees it
15:25–15:30	Return to the plenary hall

The working lunch is an addition to the four-hour window rather than a subtraction from it: European delegations will not sit from 11:30 to 15:30 without a break, and a standing lunch at which pre-matched meetings continue is the format that recovers the time.

SESSION 3 · ANNOUNCEMENTS AND OUTCOMES			15:30 – 16:30
Time	Item	Led by	Min
15:30	Reconvening; order of announcements	Master of Ceremonies	5
15:35	Track reports — four rapporteurs, five minutes each, against the required outputs	Track rapporteurs	25
16:00	Signing ceremony — memoranda, letters of intent and offtake declarations concluded during the day	Master of Ceremonies <i>Signatories called in order</i>	20
16:20	Investment Wall — which projects go forward, and with whom	EUNAP Secretariat	10

CLOSING			16:30 – 17:00
Time	Item	Led by	Min
16:30	Reading and adoption of the Brussels Statement on West African Cocoa — the advocacy position to be carried into the European Parliament and Commission	EUNAP, with the ECA	10
16:40	The three-year cycle — host, venue and date of the second forum	Convener and ECA President	5
16:45	Closing remarks	ECA President; Hon. Minister of State; Convener	10
16:55	Vote of thanks and close	Master of Ceremonies	5

SESSION 4 · NETWORKING DINNER		19:00 – 21:00
Time	Item	
18:45	Coaches depart the Sofitel for the dinner venue	
19:00	Reception	
19:30	Dinner served. One short toast by the Hon. Minister of State. No formal programme, no presentations	
21:00	Close	

By invitation only. Venue off-site, to be confirmed. Invitations issued separately to speakers, anchors, signatories, financing partners and heads of delegation.



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