



**EUROPEAN COCOA ASSOCIATION aisbl**

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Isabelle Adam - Secretary General

Date: October 10<sup>th</sup>, 2013

**EUROPEAN COCOA BEAN USAGE**  
**(in tons – processed beans, i.e. ground and expelled)**  
**ECA PUBLICATION**

**Quarterly Comparison (net change from prior year)**

	<b>Q4 %</b>	<b>Q3 %</b>	<b>Q2 %</b>	<b>Q1 %</b>	<b>YTD %</b>
<b>2013/2012</b>		<b>104.7</b>	<b>106.0</b>	<b>96.1</b>	
<b>2012/2011</b>	<b>93.8</b>	<b>83.8</b>	<b>82.2</b>	<b>99.6</b>	<b>89.7</b>
<b>2011/2010</b>	<b>101.9</b>	<b>114.2</b>	<b>108.3</b>	<b>104</b>	<b>107</b>
<b>2010/2009</b>	<b>97.7</b>	<b>96.0</b>	<b>112.6</b>	<b>108.2</b>	<b>103.1</b>
<b>2009/2008</b>	<b>100.6</b>	<b>98.9</b>	<b>88.7</b>	<b>88.9</b>	<b>94.3</b>
<b>2008/2007</b>	<b>100.1</b>	<b>99.3</b>	<b>101.7</b>	<b>104.7</b>	<b>101.4</b>
<b>2007/2006</b>	<b>102.9</b>	<b>108.0</b>	<b>103.4</b>	<b>104.4</b>	<b>104.7</b>
<b>2006/2005</b>	<b>106.9</b>	<b>104.3</b>	<b>105.7</b>	<b>109.9</b>	<b>106.7</b>
<b>2005/2004</b>	<b>105.2</b>	<b>108.6</b>	<b>108.6</b>	<b>100.9</b>	<b>105.8</b>
<b>2004/2003</b>	<b>99.4</b>	<b>102.6</b>	<b>100.9</b>	<b>105.9</b>	<b>102.1</b>
<b>2003/2002</b>	<b>107.3</b>	<b>103.2</b>	<b>104.9</b>	<b>104.3</b>	<b>104.9</b>
<b>2002/2001</b>	<b>98.5</b>	<b>94.2</b>	<b>90.7</b>	<b>86.0</b>	<b>92.2</b>
<b>2001/2000</b>	<b>93.3</b>	<b>96.8</b>	<b>103.0</b>	<b>105.2</b>	<b>99.4</b>
<b>2000/1999</b>	<b>107.5</b>	<b>114.3</b>	<b>105.2</b>	<b>111.8</b>	<b>109.6</b>

**Quarterly Results**

	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>YTD</b>	<b>12 mth totals</b> <b>(moving average)</b>
<b>2013</b>		<b>331,514</b>	<b>310,188</b>	<b>339,377</b>	<b>981,079</b>	<b>1,309,061</b>
<b>2012</b>	<b>327,982</b>	<b>316,676</b>	<b>292,551</b>	<b>353,311</b>	<b>1,290,520</b>	<b>1,290,520</b>
<b>2011</b>	<b>349,756</b>	<b>378,042</b>	<b>355,763</b>	<b>354,603</b>	<b>1,438,164</b>	<b>1,438,164</b>
<b>2010</b>	<b>343,243</b>	<b>330,900</b>	<b>328,426</b>	<b>341,096</b>	<b>1,343,665</b>	<b>1,343,665</b>
<b>2009</b>	<b>351,316</b>	<b>344,832</b>	<b>291,763</b>	<b>315,177</b>	<b>1,303,088</b>	<b>1,303,088</b>
<b>2008</b>	<b>349,351</b>	<b>348,501</b>	<b>328,920</b>	<b>354,571</b>	<b>1,381,343</b>	<b>1,381,343</b>
<b>2007</b>	<b>348,901</b>	<b>351,040</b>	<b>323,353</b>	<b>338,495</b>	<b>1,361,789</b>	<b>1,361,789</b>
<b>2006</b>	<b>338,922</b>	<b>324,903</b>	<b>312,817</b>	<b>324,173</b>	<b>1,300,815</b>	<b>1,300,815</b>
<b>2005</b>	<b>317,000</b>	<b>311,627</b>	<b>295,926</b>	<b>295,061</b>	<b>1,219,614</b>	<b>1,219,614</b>
<b>2004</b>	<b>301,214</b>	<b>287,040</b>	<b>272,570</b>	<b>292,367</b>	<b>1,153,191</b>	<b>1,153,191</b>
<b>2003</b>	<b>302,988</b>	<b>279,675</b>	<b>270,197</b>	<b>276,070</b>	<b>1,128,930</b>	<b>1,128,930</b>
<b>2002</b>	<b>282,501</b>	<b>271,041</b>	<b>257,570</b>	<b>264,755</b>	<b>1,075,867</b>	<b>1,075,867</b>
<b>2001</b>	<b>286,947</b>	<b>287,709</b>	<b>284,048</b>	<b>307,764</b>	<b>1,166,468</b>	<b>1,166,468</b>
<b>2000</b>	<b>307,473</b>	<b>297,164</b>	<b>275,663</b>	<b>292,628</b>	<b>1,172,928</b>	<b>1,172,928</b>
<b>1999</b>	<b>285,952</b>	<b>259,907</b>	<b>262,073</b>	<b>261,792</b>	<b>1,069,724</b>	<b>1,069,724</b>

**YTD Comparison (net change from prior year)**

through	Q4 %	Q3 %	Q2 %	Q1 %
2013/2012		101.9	100.6	96.1
2012/2011	89.7	88.4	90.9	99.6
2011/2010	107	108.8	106.1	104
2010/2009	103.1	105.1	110.3	108.2
2009/2008	94.3	92.2	88.8	88.9
2008/2007	101.4	101.9	103.3	104.7
2007/2006	104.7	105.3	103.9	104.4
2006/2005	106.7	106.6	107.8	109.9
2005/2004	105.8	105.9	104.6	100.9
2004/2003	102.1	103.2	103.4	105.9
2003/2002	104.9	104.1	104.6	104.3
2002/2001	92.2	90.2	88.3	86.0
2001/2000	99.4	101.6	104.1	105.2
2000/1999	109.6	110.4	108.5	111.8

**Next update:**

January 2014

**Geographical Coverage:**

European Union (15 original countries) & Switzerland

**Number of Participants:**

Currently 20

**Reporting Companies:**

All companies report their total (group) bean usage

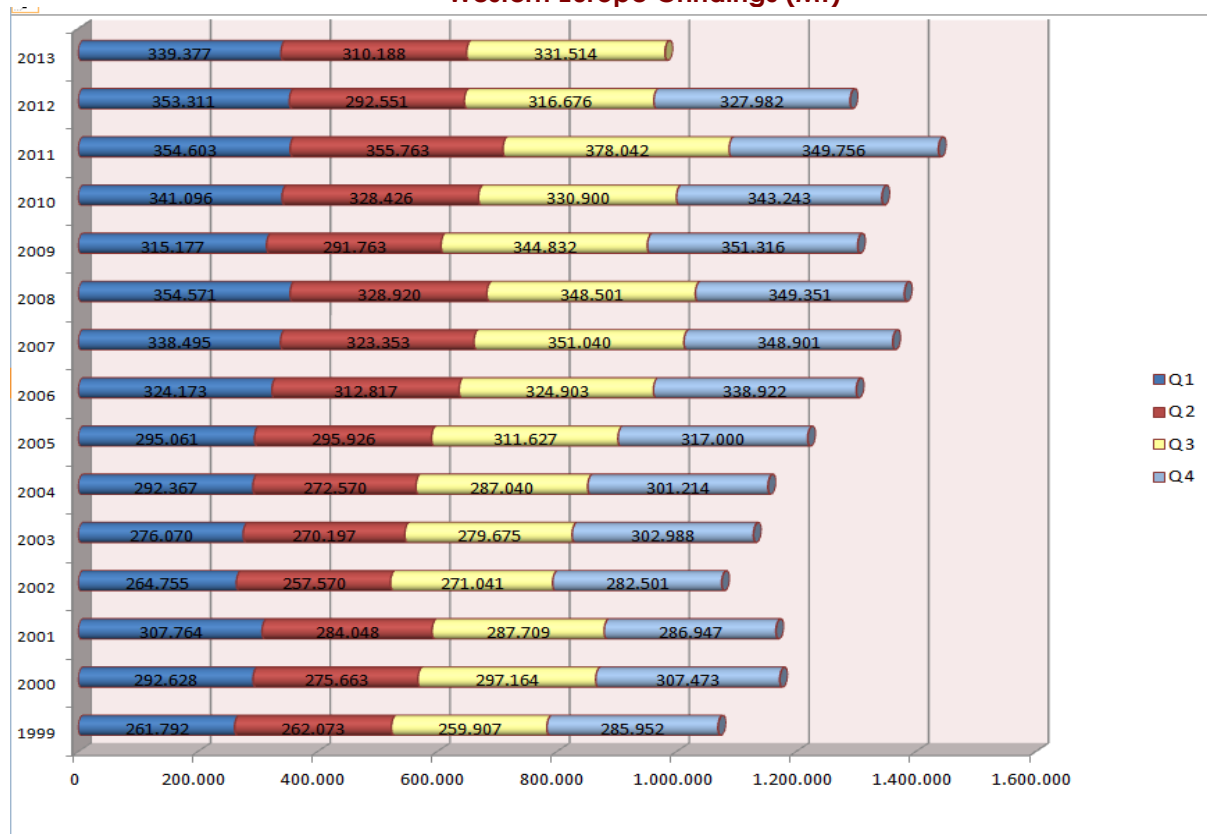
**ECA grinding members:**

ADM Cocoa – Barry-Callebaut – Cargill Cocoa and Chocolate – Ecom/Dutch Cocoa – Nederland SA

**Bean processors (grinders and/or expellers):**

August Storck KG – Cioccolato Peyrano S.r.l – Euomar Commodities GmbH – Feodora Chocolate GmbH & Co. KG/ Bremer HACHEZ Chocolate GmbH & Co. KG (Toms Confectionery Group) – Ferrero – I.C.A.M. S.p.A – KESSKO Kessler & Comp. GmbH & Co. KG – Ludwig Weinrich GmbH & Co. KG – MAJANI 1796 S.p.A – Meybona-Schokoladenfabrik Meyerkamp GmbH & Co. KG – Mondelēz International – Natra – Nestle – Stollwerck GmbH (Baronie Group) – TOMS Confectionery Group

**Source: SSZ (Studiecentrum Snacks en Zoetwaren), Zeist, the Netherlands  
Western Europe Grindings (MT)**



Please note that the 2013 figures have been amended based on corrected figures submitted by one or more reportees at the time of reporting on Q3 2013. Amended figures appear in red.