



**EUROPEAN COCOA ASSOCIATION aisbl**

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**EUROPEAN COCOA BEAN USAGE**  
**(in tons – processed beans, i.e. ground and expelled)**  
**ECA PUBLICATION**

Quarterly Comparison (net change from prior year)

	Q4 %	Q3 %	Q2 %	Q1 %	YTD %
2012/2011	93.8	83.8	82.2	99.6	89.7
2011/2010	101.9	114.2	108.3	104	107
2010/2009	97.7	96.0	112.6	108.2	103.1
2009/2008	100.6	98.9	88.7	88.9	94.3
2008/2007	100.1	99.3	101.7	104.7	101.4
2007/2006	102.9	108.0	103.4	104.4	104.7
2006/2005	106.9	104.3	105.7	109.9	106.7
2005/2004	105.2	108.6	108.6	100.9	105.8
2004/2003	99.4	102.6	100.9	105.9	102.1
2003/2002	107.3	103.2	104.9	104.3	104.9
2002/2001	98.5	94.2	90.7	86.0	92.2
2001/2000	93.3	96.8	103.0	105.2	99.4
2000/1999	107.5	114.3	105.2	111.8	109.6

**Quarterly Results**

	Q4	Q3	Q2	Q1	YTD	12 mth totals (moving average)
2012	327,982	316,676	292,551	353,311	1,290,520	1,290,520
2011	349,756	378,042	355,763	354,603	1,438,164	1,438,164
2010	343,243	330,900	328,426	341,096	1,343,665	1,343,665
2009	351,316	344,832	291,763	315,177	1,303,088	1,303,088
2008	349,351	348,501	328,920	354,571	1,381,343	1,381,343
2007	348,901	351,040	323,353	338,495	1,361,789	1,361,789
2006	338,922	324,903	312,817	324,173	1,300,815	1,300,815
2005	317,000	311,627	295,926	295,061	1,219,614	1,219,614
2004	301,214	287,040	272,570	292,367	1,153,191	1,153,191
2003	302,988	279,675	270,197	276,070	1,128,930	1,128,930
2002	282,501	271,041	257,570	264,755	1,075,867	1,075,867
2001	286,947	287,709	284,048	307,764	1,166,468	1,166,468
2000	307,473	297,164	275,663	292,628	1,172,928	1,172,928
1999	285,952	259,907	262,073	261,792	1,069,724	1,069,724

## YTD Comparison (net change from prior year)

through	Q4 %	Q3 %	Q2 %	Q1 %
2012/2011	89.7	88.4	90.9	99.6
2011/2010	107	108.8	106.1	104
2010/2009	103.1	105.1	110.3	108.2
2009/2008	94.3	92.2	88.8	88.9
2008/2007	101.4	101.9	103.3	104.7
2007/2006	104.7	105.3	103.9	104.4
2006/2005	106.7	106.6	107.8	109.9
2005/2004	105.8	105.9	104.6	100.9
2004/2003	102.1	103.2	103.4	105.9
2003/2002	104.9	104.1	104.6	104.3
2002/2001	92.2	90.2	88.3	86.0
2001/2000	99.4	101.6	104.1	105.2
2000/1999	109.6	110.4	108.5	111.8

**Next update:**

April 2013

**Geographical Coverage:**

European Union (15 original countries) & Switzerland

**Number of Participants:**

Currently 21

**Reporting Companies:**

All companies report their total (group) bean usage

**ECA grinding members:**

ADM Cocoa – Barry-Callebaut – Cargill Cocoa and Chocolate –  
Delfi Cocoa Europe – Ecom/Dutch Cocoa – Nederland SA –

**Bean processors (grinders and/or expellers):**

August Storck KG – Cioccolato Peyrano S.r.l – Euromar Commodities GmbH – Feodora Chocolate GmbH & Co. KG/ Bremer HACHEZ Chocolate GmbH & Co. KG (Toms Confectionery Group) – Ferrero – I.C.A.M. S.p.A – KESSKO Kessler & Comp. GmbH & Co. KG – Ludwig Weinrich GmbH & Co. KG – MAJANI 1796 S.p.A – Meybona-Schokoladenfabrik Meyerkamp GmbH & Co. KG – Mondelēz International – Natra – Nestle – Stollwerck GmbH (Baronie Group) – TOMS Confectionery Group

**Source: SSZ (Studiecentrum Snacks en Zoetwaren), Zeist, the Netherlands**

Statistics for European Cocoa Association (in MT)  
Western Europe Grindings

