



EUROPEAN COCOA ASSOCIATION aisbl

Place des Maîeurs 2, box 3 * B – 1150 Brussels

Tel: (+32)2 662 00 06 * Fax: (+32)2 662 00 08 * E-mail: info@eurococoa.com

Isabelle Adam - Secretary General

Date: October 16th, 2012

EUROPEAN COCOA BEAN USAGE
(in tons – processed beans, i.e. ground and expelled)
ECA PUBLICATION
Quarterly Comparison (net change from prior year)

	Q4 %	Q3 %	Q2 %	Q1 %	YTD %
2012/2011		83.8	82.2	99.6	
2011/2010	101.9	114.2¹	108.3	104	107¹
2010/2009	97.7	96.0	112.6	108.2	103.1
2009/2008	100.6	98.9	88.7	88.9	94.3
2008/2007	100.1	99.3	101.7	104.7	101.4
2007/2006	102.9	108.0	103.4	104.4	104.7
2006/2005	106.9	104.3	105.7	109.9	106.7
2005/2004	105.2	108.6	108.6	100.9	105.8
2004/2003	99.4	102.6	100.9	105.9	102.1
2003/2002	107.3	103.2	104.9	104.3	104.9
2002/2001	98.5	94.2	90.7	86.0	92.2
2001/2000	93.3	96.8	103.0	105.2	99.4
2000/1999	107.5	114.3	105.2	111.8	109.6

Quarterly Results

	Q4	Q3	Q2	Q1	YTD	12 mth totals (moving average)
2012		316,676	292,551	353,311	962,538	1,312,294
2011	349,756	378,042	355,763	354,603	1,438,164	1,438,164¹
2010	343,243	330,900	328,426	341,096	1,343,665	1,343,665
2009	351,316	344,832	291,763	315,177	1,303,088	1,303,088
2008	349,351	348,501	328,920	354,571	1,381,343	1,381,343
2007	348,901	351,040	323,353	338,495	1,361,789	1,361,789
2006	338,922	324,903	312,817	324,173	1,300,815	1,300,815
2005	317,000	311,627	295,926	295,061	1,219,614	1,219,614
2004	301,214	287,040	272,570	292,367	1,153,191	1,153,191
2003	302,988	279,675	270,197	276,070	1,128,930	1,128,930
2002	282,501	271,041	257,570	264,755	1,075,867	1,075,867
2001	286,947	287,709	284,048	307,764	1,166,468	1,166,468
2000	307,473	297,164	275,663	292,628	1,172,928	1,172,928
1999	285,952	259,907	262,073	261,792	1,069,724	1,069,724

¹ Please note that the 2011 figures have been amended based on corrected figures submitted by one or more reportees at the time of reporting on Q3 2012. New/amended figures appear in red.

	YTD Comparison (net change from prior year)				
	through	Q4 %	Q3 %	Q2 %	Q1 %
2012/2011			88.4	90.9	99.6
2011/2010	107		108.8	106.1	104
2010/2009	103.1		105.1	110.3	108.2
2009/2008	94.3		92.2	88.8	88.9
2008/2007	101.4		101.9	103.3	104.7
2007/2006	104.7		105.3	103.9	104.4
2006/2005	106.7		106.6	107.8	109.9
2005/2004	105.8		105.9	104.6	100.9
2004/2003	102.1		103.2	103.4	105.9
2003/2002	104.9		104.1	104.6	104.3
2002/2001	92.2		90.2	88.3	86.0
2001/2000	99.4		101.6	104.1	105.2
2000/1999	109.6		110.4	108.5	111.8

Next update: January 2013

Geographical Coverage: European Union (15 original countries) & Switzerland

Number of Participants: Currently 23

Reporting Companies: All companies report their total (group) bean usage

ECA grinding members: ADM Cocoa – Barry-Callebaut – Delfi Cocoa Europe
ECOM/Dutch Cocoa – Gerkens Cacao (Cargill) – Nederland

Bean processors (grinders and/or expellers):

Baronie Group (Stollwerck) – Cioccolato Peyrano – Euromar – Ferrero – Hachez – Herza – Icam – Kessko – Kraft Foods – Majani – Natra – Nestle – Schokinag – Schwartauer Werke (KVB) – Storck – Weinrich – Toms

Source: SSZ (Studiecentrum Snacks en Zoetwaren), Zeist, the Netherlands

