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**PRESS RELEASE**

**ECA reporting of European cocoa bean usage: fourth expansion  
- Natra & Nederland groups to participate in expanded coverage  
- Figures now to include both ground and expelled beans**

On October 24, 2000, the **European Cocoa Association (ECA)** released its first quarterly European cocoa grinding figures, retroactive to Jan 1, 1999. The innovation was the publication, within the fortnight following the quarter, of statistics from 5 ECA grinding Members, now covering around 3/4 of total European cocoa grindings.

July 2002, January 2003 and October 2004 saw major extensions to the original participation.

**The January 2007 report contains several significant improvements, namely:**

- Two new reporting groups, both headquartered in Spain: NATRA, comprising NATRA CACAO AND NATRACEUTICAL, and NEDERLAND, including MOLNER & LLACUNA and TESTA STABILIMENTO FARMACEUTICO (Italy).
- All current and new participants report both their bean grindings as well as the bean tonnage used in their expellers; the latter excludes any cake or other bean derivatives.
- SCHOEMAKER, which has confirmed not to be using any cocoa beans, and has always reported so far naught tonnages, is eliminated from the list of reportees.

Over the years, the number of reportees has gradually increased to 27 companies. All companies report their total (group) bean usage in the original European Union-15 and in Switzerland. **To allow historical comparison, all quarterly figures from January 1999 are restated in our January 2007 release**, on the above basis.

As a reminder, **ECA grinding members** are ADM COCOA, ARMAJARO, BARRY-CALLEBAUT, ECOM-DUTCH COCOA and GERKENS CACAO (CARGILL).

European Cocoa Association, aisbl - ECA  
Blvd du Souverain 207 box 9 – B-1160 Brussels, Belgium  
Tel. +32 2 662 00 06 - Fax +32 2 662 00 08  
[info@eurococoa.com](mailto:info@eurococoa.com) - [www.eurococoa.com](http://www.eurococoa.com)  
Citibank Belgium S.A. – Bld. Général Jacques 263 g – B-1050 Brussels  
Account # 953-0493958-03 – IBAN BE21 9530 4939 5803 - BIC CTBKBEBX  
VAT: BE 472 920 332

**Bean processors (grinders and/or expellers)** now also participating are CADBURY-SCHWEPES, CARLETTI, CIOCCOLATO PEYRANO, EUROMAR, FERRERO, FUCHS & HOFFMANN, HACHEZ, HERZA, ICAM, KESSKO, KRAFT FOODS (ALTRIA), LINDT (Italy), LUDWIG, MAJANI, NATRA, NEDERLAND, NESTLE, SCHOKINAG, SCHWARTAUER WERKE (KVB), STORCK, WEINRI CH and TOMS.

**The overall coverage is now about 97 %.** At this stage, approximately 30.500 tons p.a. are still missing from the report, per the following estimates: 17.000 tons for Switzerland, 6.500 tons for Austria, 3.000 tons for France, 2.000 tons each for Italy and Spain.

**The reporting source remains SSZ** (Studiecentrum Snacks en Zoetwaren), Zeist, The Netherlands.

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**The European Cocoa Association (ECA)** represents the European cocoa sector and regroups companies from the entire cocoa industry chain. Members are involved in the cocoa bean trade and processing, in warehousing and in related logistical aspects. ECA members represent 3/4 of Europe's cocoa beans grinding, 50% of Europe's industrial chocolate production and 40% of the world production of cocoa liquor, butter and powder.

For further information, please do not hesitate to contact the ECA secretariat at:

Boulevard du Souverain 207 box 9 \* B-1160 Brussels, Belgium

Tel: +32 2 662 00 06

Fax: +32 2 662 00 08

Mobile: +32 475 26 24 26